



**Less than 1% of all partners have earned the carefully selected HP Elite designation.** With HP Elite partners, you get leading-edge skills and specialized knowledge delivered by a team of experts who are highly recommended by HP and get IT right the first time.

Partners that have earned the HP Office Printing Solutions Elite designation demonstrate a consultative sales approach to solving your business problems and are experts in providing simple to complex printing and imaging solutions for your unique printing needs, with superior industry qualifications and skills that have been validated by HP.

### Exclusive Benefits:

- Substantial Elite discounts on HP hardware & genuine HP OEM supplies
- Get original HP supplies for close to the price of remanufactured toner
- Expiring lease buyout funds
- Extra special discounts vs. any competitor
- Try HP demo units available
- HP Access Control solutions - cost savings, environmental, compliance & security
- HP Sales & Technical Manager support
- Advanced notice of new technology